Position Overview

Successful State Farm Agent is seeking a qualified professional to join their winning team for the role of Customer Relations Representative - State Farm Agent Team Member (Property and Casualty Insurance Focus). We seek an energetic professional interested in helping our business grow through value-based conversations and remarkable customer experience. If you are a motivated self starter who thrives in a fast-paced environment, then this is your opportunity for a rewarding career with excellent income and growth potential.

Responsibilities

Establish customer relationships and follow up with customers, as needed. Provide prompt, accurate, and friendly customer service. Service can include responding to inquiries regarding insurance availability, eligibility, coverages, policy changes, transfers, claim submissions, and billing clarification. Work with the agent to establish and meet marketing goals. Maintain a strong work ethic with a total commitment to success each and every day.

As an Agent Team Member, you will receive...

Salary plus commission/bonusHealth benefitsPaid time off (vacation and personal/sick days)Valuable experienceGrowth potential/Opportunity for advancement within my office

Compensation: \$30,000 - \$42,000

Requirements

Excellent communication skills - written, verbal and listeningEnthusiastic about the role insurance and financial products play in helping people manage the risks of everyday life, recover from the unexpected, and realize their dreamsPeople-orientedOrganizational skillsSelf-motivatedAbility to make presentations to potential customersAchieve mutually agreed upon marketing goalsExperience in marketingProperty and Casualty license (must have currently)Life and Health license (must be able to obtain)

If you are motivated to succeed and can see yourself in this role, please complete our application. We will follow up with you on the next steps in the interview process.

This position is with a State Farm independent contractor agent, not with State Farm Insurance Companies. Employees of State Farm agents must be able to successfully complete any applicable licensing requirements and training programs. State Farm agents are independent contractors who hire their own employees. State Farm agents' employees are not employees of State Farm. Apply online at https://adamdarby-1.SFAgentJobs.com/j/0eop3q

Phone: 615 869 7600

Email: adam@agentdarby.com

Location: 7041 HWY 70 S. ste 101, Nashville, TN 37221